

Fiber Optic Cable Sales Factory



Overview

We offer fiber optic materials from Test Equipment, Bulk Cable and Fusion Splicers to Tools, Patch Cables and Consumables.

Key Takeaways

Leading fiber optic cable manufacturers offer direct factory sales, custom solutions, and global distribution to meet diverse network requirements. Major Global Manufacturers

- Prysmian Group – Headquartered in Italy, Prysmian is the largest fiber optic cable manufacturer worldwide, providing optical fibers, cables, and connectivity solutions. They serve Europe, North America, South America, and Asia, with ongoing projects in submarine networks and 5G infrastructure .
- Corning Incorporated – Based in the U.S., Corning specializes in optical fibers, fiber-optic cables, and photonic components, supporting data centers and 5G expansion .
- Hengtong Group – China's largest optical fiber and power cable manufacturer, Hengtong holds about 25% of the Chinese market and 15% internationally. They operate 12 manufacturing facilities and 9 sales companies worldwide, offering full industrial chain solutions from fiber to network deployment .
- Futong Group – A leading Chinese enterprise in optical fiber preforms, fibers, and cables, Futong provides high-quality raw materials and finished products, emphasizing R&D and large-scale optical fiber production .

Factory Sales and Customization



Many manufacturers provide direct factory sales, which can reduce costs and allow for tailored solutions:

- OMC Cable offers custom fiber optic cables with selectable fiber counts, core/cladding diameters, jacket materials (PVC, LSZH, armored), cable lengths, and pre-terminated connectors (SC, LC, ST, MPO) to match specific network requirements .
- ZTO Cable provides direct factory pricing, R&D-backed products, and extensive technical support. They specialize in optical fibers, cables, passive optical devices, and wiring products, with experience in domestic and international installations .

Advantages of Factory Sales

- Cost Efficiency: Eliminates intermediaries, offering more competitive pricing.
- Customization: Tailored fiber counts, cable types, and connectorization for specific projects.
- Technical Support: Access to engineering teams for design, testing, and installation guidance.
- Global Reach: Many factories, like Hengtong and ZTO, have international sales offices, enabling worldwide delivery and support .

Considerations for Buyers

- Volume Requirements: Factory sales are ideal for bulk orders or large-scale network deployments.
- Compliance and Certification: Ensure the manufacturer meets international standards (ISO, IEC, Telcordia).
- Lead Times: Custom orders may require longer production times; early engagement with sales teams is recommended.
- After-Sales Service: Verify warranty, testing, and installation support options. By engaging directly with these manufacturers, businesses can secure high-quality fiber optic cables, optimize costs, and access technical expertise for projects ranging from FTTH deployments to large-scale 5G and data center networks .

Article Content

FiberOptic Supply

We offer fiber optic materials from Test Equipment, Bulk Cable and Fusion Splicers to Tools, Patch Cables and Consumables.

Industrial Fiber Optics

Through strategic international partnerships, we provide optical fiber and cable material distribution, end-to

Fiber Optic Cable Supplier, Distributor

Stocking distributor of fiber optic installation tools, bulk fiber cables, fiber patch cables, test equipment,

10 Best Fiber Optic Manufacturers & Suppliers for 2026

The top 10 suppliers and manufacturers of optical cables in 2026. offering high-speed connectivity, durable builds, and

109 Fiber Optic Cable Manufacturers in 2026

This section provides an overview for fiber optic cables as well as their applications and principles. Also, please take a look at the list

Top 24 Fiber Optic Cable Manufacturing Companies

Want to Find More Fiber Optic Cable Manufacturing Companies? If you want to find more companies that provide optical cables and

Fiber Optic Patch Cables for Sale

Fiber Optic Patch Cables Buy Amphenol Fiber Optic Patch Cables Factory-Direct from Cables on Demand! With 4 decades of fiber

Incab America LLC: Fiber Optic Cable Manufacturers & Company

We now produce more than 100 types of cable designs for a wide range of applications. These include outdoor and indoor cables,

Products | QPC Fiber Optic, LLC

We design and manufacture fiber optic connectors, fiber optic cable assemblies, and custom fiber optic products for use in harsh

FLYPRO Fiber Optic Network Store | Enterprise & ISP Network

FLYPRO is a Leading Fiber Optics Factory Direct Sales Store, Focus on Enterprise & ISP Network Solutions, Fiber Optic Network,

Wholesale Fiber-optic Cables from Manufacturers, Fiber-optic Cables ...

Source over 670 fiber-optic cables for sale from manufacturers with factory direct prices, high quality & fast shipping.

General Cable

From single-mode fiber for long-haul trunk lines to ruggedized cables for harsh outdoor environments, our engineering team guides

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