

Optical communication module manufacturer direct sales



Overview

Transceiver USA specializes in optical network products for enterprise, datacenter, and testing applications.

Key Takeaways

Leading optical module manufacturers like Innolight, Unitekfiber, ESTEL, COBTEL, and Eoptolink offer direct sales of high-speed optical transceivers for data centers, telecom, and AI applications.

1. Zhongji Innolight Co., Ltd. Innolight is a global leader in high-end optical communication modules, offering 100G, 200G, 400G, and 800G solutions for cloud data centers and telecom networks. They provide direct sales to major corporate clients, including North American cloud vendors like Meta, Google, and Amazon, and support backbone and core network transmission modules . 2. Unitekfiber Unitekfiber is a professional optical transceiver manufacturer and wholesaler with over 10 years of experience. They offer a wide range of MSA-compliant modules, including 10G SFP+, 40G QSFP+, 100G QSFP28, 200G QSFP-DD/QSFP56, and 400G QSFP-DD. Direct sales are available via email (sales@unitekfiber.com), supporting global distributors, telecom contractors, and enterprise customers . 3. ESTEL ESTEL manufactures high-performance optical transceivers in Europe and the US, providing direct sales with local technical support. Their modules cover 100G, 400G, and 800G applications for data centers, metro, and long-haul networks. ESTEL emphasizes quality control, low power consumption, and a secure supply chain . 4. COBTTEL COBTTEL specializes in 400G and 800G optical modules, including QSFP-DD, OSFP, and AOC solutions. Their products feature advanced silicon photonics, Broadcom DSPs, and high-efficiency packaging. COBTTEL offers direct sales for AI cluster deployments, data centers, and high-speed networking applications . 5. Eoptolink Eoptolink, based in Chengdu, China, provides high-performance optical modules and devices for ICT industries, including data centers, FTTx, LTE, and smart grids. They integrate R&D, production, and direct sales, making them a reliable supplier for enterprise and telecom customers .

Considerations for Direct Procurement

- **Product Compatibility:** Ensure modules are MSA-compliant and compatible with your existing network hardware.
- **Speed and Form Factor:** Choose modules based on required bandwidth (100G, 400G, 800G) and form factor (SFP, QSFP, OSFP).
- **Quality Assurance:** Look for manufacturers with strict QC systems and factory testing to guarantee performance.
- **Global Support:** Consider manufacturers with local technical support and secure supply chains for timely delivery.
- **Direct Contact:** Most manufacturers provide direct sales via email or official websites, enabling bulk orders and customized solutions. These manufacturers provide reliable direct sales channels for high-speed optical communication modules suitable for data centers, telecom networks, and AI-driven applications.

Article Content

Transceiver USA | Optical Networks and Communication

Transceiver USA specializes in optical network products for enterprise, datacenter, and testing applications. View price, stock and

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To help you choose the best partner, this article will analyze and introduce 10 companies in the optical transceiver

Fibermart

Fibermart provides fiber cables, pigtails, optical components, fiber tools and integrated network solutions worldwide

Optical Transceiver Companies

The company operates in four main business segments: Transport, Access, Data, and Others. The company specializes in

Top 10 optical communication device manufacturers in the world 2024

Optical communication is the first major achievement of optoelectronics. It has the advantages of low loss, large capacity, strong

Optical Transceivers Manufacturers and Suppliers in the USA

Manufacturer of optical subassemblies, components, and transceivers for fiber optic communications applications.

18 Optical Switch Manufacturers in 2026

Lfiber Optic Limited, based in Shenzhen, China, is a manufacturer and supplier of optical components, fiber optic modules, and micro

Fiber Optic Products Manufacturer Wholesale Supplier China | OPELINK

OPELINK Founded in 2013, in China, is a leading worldwide manufacturer, supplier and wholesale of passive and active fiber optic

Fiber Optic Products Supplier & Manufacturer

Our optical communication connectivity products designed to help you enable your communication networks. All the products are

Top Optical Transceiver Manufacturers List (2024)

In the age of digital communication, optical transceiver manufacturers are more important than ever. With data rates

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Wholesale Optical Transceivers Module | 100G QSFP28, 40G QSFP

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Optical Transceivers Manufacturer & Supplier

Discover seamless 400G/800G optical transceivers, DAC/AOC cables, NVIDIA hardware & switches for AI data centers.

Source Photonics: Leading Global Manufacturer of Optical Transceivers

Our technical expertise in R&D runs deep with manufacturing process development expertise and highly specialized engineering

Optical Module & Fiber Optic SFP Module Factory Manufacturer

We're well-known as one of the leading optical modules manufacturers and suppliers in China. If you're going to wholesale bulk high

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This document is for preliminary research. Verify specifications against current standards, product documentation and project requirements.

