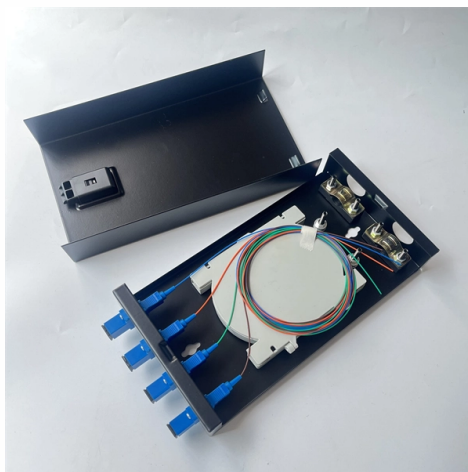


Selling finished wires and optical cables at prices



Overview

Sell scrap cables, copper wire, and networking cables in bulk. We buy Cat5/6, power cables, fiber optic, and mixed cable lots.

Key Takeaways

You can sell finished wires and fiber-optic cables through B2B marketplaces, specialized buyers, and scrap cable services, with pricing based on type, quality, and market demand.

Key Marketplaces and Buyers

- B2B Marketplaces: Platforms like Tradewheel.com connect sellers with global buyers, including importers, wholesalers, and distributors. You can list your finished wires or fiber-optic cables, share catalogs, and receive direct inquiries from businesses seeking bulk purchases .
- Specialized Fiber-Optic Buyers: Companies such as Discount Fiber purchase surplus, new, or unused fiber-optic cables and telecom products. They focus on high-quality, brand-name products and offer nationwide collection or trade options .
- Scrap Cable Buyers: If your wires are obsolete or damaged, scrap cable buyers like CableRecycling.com offer nationwide collection and competitive pricing for copper or other metal-based cables .

Pricing Considerations

- Material Type: Copper wires generally fetch higher prices than aluminum or mixed-metal cables. Fiber-optic cables are priced based on type (singlemode, multimode, indoor/outdoor) and quality.

- Condition: New or unused cables command premium prices, while used or surplus cables are priced lower but still in demand for infrastructure upgrades .
- Market Demand: High-speed internet expansion, data center growth, and telecom infrastructure projects increase demand for fiber-optic cables, allowing sellers to set competitive wholesale prices .
- Volume Discounts: Bulk orders often attract buyers, so offering tiered pricing for larger quantities can improve sales.

Selling Tips

- Catalog and Specifications: Provide detailed product information, including cable type, length, gauge, and certifications.
- Target Audience: Focus on telecom companies, data centers, IT infrastructure providers, and wholesalers.
- Online Presence: List products on multiple B2B platforms like Tradewheel and Newegg for fiber-optic cables to reach tech-focused buyers .
- Negotiation and Terms: Be clear about minimum order quantities, shipping options, and payment terms to facilitate smooth transactions. By leveraging these marketplaces and understanding pricing factors, you can effectively sell finished wires and optical cables to both domestic and international buyers while maximizing revenue.

Article Content

Sell Scrap Cables & Copper Wire | Cable Buyback | Sellyourewaste

Sell scrap cables, copper wire, and networking cables in bulk. We buy Cat5/6, power cables, fiber optic, and mixed cable lots. Weight

Communications Wire Scrap Prices – as of August 15, 2026

Scrap Communication WireLarge Data Center Rip-Out?Check on Copper Wire Prices RegularlyMany electricians, contractors, and even homeowners will come across Communications Wire as scrap while doing work. The Scrap Communication Wire prices change often because of the copper inside of them within the plastic coating. Be sure to check with your local scrap metal yards for the current copper wire scrap prices to make sure you are getting...See more on iscrapapp Reviews: 11b2bheadlines

How to Sell Fiber Optic Cable in 2025 - B2B HEADLINES

In this blog, we have mentioned the best online B2B marketplaces where you can sell fiber optic cables at the best competitive price.

OPTICAL CABLE Consignment and Direct Purchase Services

Our team consistently analyzes the market to determine the current selling value of the items we list for sale. Our 21 years of

We Buy Your Surplus Fiber Optic Cables & Telecom Products

Buyers come to us when they're looking for Surplus Fiber Optic Cables & Optical Telecom Products at special discounted price,

Bulk Cable Recycling Services

Scrap cable prices are at an all-time high, so now is the time to sell. Our cable recycling services are great

Selling Your Old Networking Equipment and Cables the Right Way

This article will guide you through the process of selling your old networking equipment, fiber optics, and cable

Sell Product

Determining the proper valuation for a used cable, especially cables which are not current models, can be time-consuming. Most

Sell To Us

Sell Your Fiber Optic Equipment Did you know that Fiber Instrument Sales will purchase your unwanted fiber optic equipment? We

Sell Your Surplus - NassauElectrical

Sell us your surplus wire and cable today. Email sales@nassaunationalcable for a lightning fast response. Be sure to include

Surplus Fiber from Wire Direct - Low Cost Surplus Fiber Optics Cable ...

Wire Direct is your trusted source for surplus and new fiber optic cable. Centrally located in Peoria, Illinois for shipping advantages,

Tips for New Raw Material Suppliers in the Optical Cable Industry

If you're a raw material supplier looking to sell into the fiber optic cable industry and win new business, here's 4 points

Network Cable Installation Cost Explained

Demystify your network cable installation cost. Get a complete breakdown of material, labor, and hidden fees for Cat6,

Cable company left a spool of fiber, any \$ value?

Most fiber cables, especially the flat cables doing the last 100ft or so with FTTH are worthless in resale value. The value in fiber is the

Bulk Fiber Optic Cables for Indoor & Outdoor Applications

High quality fiber optic cables from Corning, AFL, OCC, Mohawk and other leading manufacturers. Aerial, ADSS, armored,

Bulk Fiber Optic Cables for Internet | CableWholesale

Fiber optic cables are one of the most popular types of long-distance networking cable, making them ideal for a variety of

Contact Us

Continue your research online:

Website: <https://thegalleryselfcatering.co.za>

Technical inquiry: <https://thegalleryselfcatering.co.za/contact.html>

This document is for preliminary research. Verify specifications against current standards, product documentation and project requirements.

