

Wholesale Price of Ethiopian Optical Fiber Communication Pipes



Overview

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Key Takeaways

Wholesale prices for optical fiber communication pipes in Ethiopia vary based on fiber type, core count, and supplier, typically ranging from moderate to premium rates depending on specifications and bulk order quantities.

Overview of Pricing Factors

The cost of fiber optic cables in Ethiopia depends on several key factors:

- **Fiber Type:** Single-mode fibers (G.652D for long-haul, G.657A for FTTH) are commonly used, with single-mode generally costing more than multi-mode due to performance over long distances .
- **Core Count:** Cables with higher core counts (e.g., 24, 48, 96 cores) are more expensive than lower-core options (4 or 12 cores) because of increased material and manufacturing complexity .
- **Cable Construction:** Options include ADSS (aerial self-support), GYTS (armored duct), and FTTH drop cables. Armored or rodent-protected cables typically carry a higher price .
- **Environmental Ratings:** UV resistance, temperature tolerance, and moisture protection affect cost, especially for outdoor or harsh climate installations .

- Minimum Order Quantity (MOQ): Suppliers often offer tiered pricing, where larger orders reduce the per-meter cost, but smaller orders may be more expensive per unit .

Local Suppliers and Manufacturers

Several Ethiopian companies provide wholesale fiber optic cables:

- BMET Energy Telecom Industry and Trade PLC: The largest cable manufacturer in Ethiopia, producing a full range of fiber optic cables with modern facilities and high-quality standards .
 - Go4WorldBusiness Suppliers: Offers bulk fiber optic cables with features like dry water block technology, steel tape armoring, and peripheral strength members for durability .
 - Leunet ICT Solutions and other local distributors: Provide networking and fiber optic solutions, including patch cords and cables tested for performance and reliability .
- #### Market Trends

Ethiopia's fiber optic market is expanding, with international brands like Huawei, ZTE, and Corning introducing high-speed cables for long-haul, metro, and ultra-long-distance networks . This growth influences wholesale pricing, as imported high-performance cables may cost more than locally manufactured options.

Practical Advice for Procurement

- Compare local vs imported cables for cost-effectiveness and compliance with Ethio Telecom standards .
- Evaluate long-term performance metrics such as attenuation, bandwidth, and durability to avoid higher maintenance costs.
- Request bulk quotes from multiple suppliers to leverage volume discounts and ensure competitive pricing. In summary, while exact wholesale prices fluctuate based on specifications and order size, Ethiopian fiber optic communication pipes generally range from moderate to premium rates, with local manufacturers like BMET offering competitive bulk options and international brands providing high-performance alternatives .

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